



Fall 2018 – Cohort 21 Schedule
Goldman Sachs *10,000 Small Businesses*
at Delgado Community College



Module / Clinic / Event	Date	Time
Orientation	Tuesday, September 25	8:00 am – 5:30 pm
Module 1: You and Your Business	Thursday, September 27	8:00 am – 5:30 pm
Module 2: Growth and Opportunities	Thursday, October 4	8:00 am – 5:30 pm
Financial Statements Workshops I and II	Thursday, October 11	8:00 am – 5:30 pm
Module 3: Money and Metrics	Thursday, October 18	8:00 am – 5:30 pm
You are the Lender Clinic	Tuesday, October 23	11:30 am – 3:00 pm
Module 4: You are the Leader / Negotiations I	Thursday, October 25	8:00 am – 5:30 pm
Module 5: It's the People	Thursday, November 1	8:00 am – 5:30 pm
Legal Clinic: HR and Employment Matters	Tuesday, November 6	
Module 6: Marketing and Selling	Thursday, November 8	8:00 am – 5:30 pm
Module 7: Operations and Processes	Thursday, November 15	8:00 am – 5:30 pm
Thanksgiving Holiday – November 22 & 23		
Negotiations II	Tuesday, November 27	11:30 am – 4:00 pm
Module 8: Being Bankable	Thursday, November 29	8:00 am – 5:30 pm
Module or Clinic Make-up (Placeholder)	Thursday, December 6	8:00 am – 5:30 pm
Module 9: Action for Growth	Wednesday, December 12	8:00 am – 5:30 pm
Module 9: Action for Growth	Thursday, December 13	8:00 am – 5:30 pm